



MUHAMMAD HASEEB

Nationality: Pakistani **Date of birth:** 08/11/1993 **Gender:** Male

Phone number: (+39) 3519352541

Email address: muhammad.haseeb@unich.it

Website: <https://www.stsd.unich.it/>

Work: D'Annunzio University of Chieti - Pescara School of Advance Studies, (Italy)

ABOUT ME

Ph.D. researcher in the Science and Technology for Sustainable Development Program at the D'Annunzio University in Chieti-Pescara, Italy. My main areas of interest are Digitalization, Sustainability, Firm Performance, Sustainable Development Goals (SDGs), and Circular Economy.

EDUCATION AND TRAINING

PH.D. IN SCIENCE AND TECHNOLOGY FOR SUSTAINABLE DEVELOPMENT

D'Annunzio University of Chieti - Pescara | Italy. [16/11/2021 – Current]

Field(s) of study: Circular Economy and Sustainability

MASTER IN BUSINESS ADMINISTRATION/ (MS)

National University of Modern Languages | Islamabad | Pakistan. [03/02/2014 – 23/02/2018]

Field(s) of study: Business Administration and Finance

Final grade: CGPA 2.83/4 or B3

Thesis: "Financial Attitude and Investment Decision Making – Moderating Role of Financial Literacy"

BACHELOR OF COMMERCE

University of Punjab | Lahore | Pakistan [01/02/2011 – 08/12/2013]

Field(s) of study: Business and Administration

Final grade: Grade B

Thesis: "Investor and Inherent Risk Towards Potential Returns"

WORK EXPERIENCE

GRADUATE RESEARCH ASSISTANT

National University of Modern Languages | Islamabad | Pakistan. [01/02/2018 – 30/10/2021]

1. Collaborate and Coordinate Department-wide with Faculty members, Staff, and Graduate Students.
2. Using Statistical Package for the Social Sciences (SPSS) software, conducted fundamental descriptive analyses.

ASSISTANT SUPERVISOR

Karwan Al-Siddique International (Pvt) Limited | Rawalpindi | Pakistan. [01/10/2017 – 30/10/2021]

1. Conducts quarterly meetings and annual report reviews regarding performance management.
2. Perform independent research and help in resolving time-sensitive matters and confidential inquiries
3. Coordinate and accelerate the flow of work and initiate follow-up action to ensure deadlines are met.

ACCOUNTS OFFICER

Sadaat Land Linkers and Builders (Pvt), Ltd | Islamabad | Pakistan [01/10/2014 – 30/09/2017]

1. Manages the financial bookkeeping of the organization.
2. Processes invoices, records payments, and tracks expenses of the organization.
3. Sends bills to customers; processes refunds interacts with collection agencies on past-due accounts and works to resolve billing disputes.

HONOURS AND AWARDS

JAMA PUNJI Inter-University Mock Trading Contest

Securities and Exchange Commission of Pakistan. (SCEP)

The Securities and Exchange Commission of Pakistan (SCEP) runs the program, which helps university graduates learn and understand basic financial skills.

13th ENTREPRENEURIAL BUSINESS WEEK

NATIONAL UNIVERSITY OF MODERN LANGUAGES (NUML) | ISLAMABAD | PAKISTAN

Entrepreneurial Week aims to bridge the gap between industry and academia by giving future entrepreneurs the opportunity to take their first steps into the business world and learn the ins and outs of running a company.

DIGITAL SKILLS

Windows and Mac operating system / Familiar with SPSS (statistical data processing software) / AMOS (Basic) / Microsoft Office / VOS viewer / Working knowledge of AMOS statistical software

LANGUAGE SKILLS

Mother tongue(s): **Urdu**

Other language(s):

English

LISTENING C2 READING C2 WRITING C2

SPOKEN PRODUCTION C1 SPOKEN INTERACTION C1

Urdu

LISTENING C2 READING C2 WRITING C2

SPOKEN PRODUCTION C2 SPOKEN INTERACTION C2

VOLUNTEERING

EUROWEEK FOUNDATION YOUTH LEADERSHIP TRAINING PROGRAM | BYSTRZYCA | KŁODZKA | POLAND

[BYSTRZYCA | KŁODZKA | POLAND, 01/10/2022 – 30/10/2022]

This Euro-Week Program is a well-known youth camp for Polish and international students from across Poland, as well as international participants and youth leaders from all over the world. This program aims to assist, improve, and enhance participants' English language and communication skills. It is a prominent international youth development organization that provides a forum for global citizens to meet and educate each other.

NUML CORPORATE SOCIAL RESPONSIBILITY TEAM

[NATIONAL UNIVERSITY OF MODERN LANGUAGES | ISLAMABAD | PAKISTAN, 01/09/2017 – 23/02/2018]

Corporate Social Responsibility (CSR) is a commitment to society that fulfills the organization's social obligations while benefiting the invisible areas of society. The NUML CSR team has a clear goal: to help the less fortunate people in society without caring about themselves or being materialistic.

NUML GO GREEN SOCIETY | NATIONAL UNIVERSITY OF MODERN LANGUAGES | ISLAMABAD | PAKISTAN

[NATIONAL UNIVERSITY OF MODERN LANGUAGES | ISLAMABAD | PAKISTAN, 07/09/2016 – 23/02/2018]

The NUML GO GREEN group has greatly helped the university by planting trees, decorating, keeping it clean, and running many campaigns to raise awareness. It keeps working with enthusiasm to promote environmental awareness and positivity among students.

CONFERENCES AND SEMINARS

1. **"Technology Transfer"** This seminar is divided into two stages. PART 1: The Protection of Intellectual Property. PART 2: Technology Transfer, Open Innovation, and Self Entrepreneurship. In collaboration with the University of CURTT & UNICH, Italy.
2. **Attending an Online Seminar "All the Components of a Modern Lecture"** by Dr. Diego Lops (Ph.D. in Medical Biotechnology) from the University of Milan, Italy.
3. **Participated in the presentation of the call titled "ArChange AdVenture"**. The initiative was promoted by ArChange AdVenture in collaboration with the "G'. D'Annunzio University of Chieti-Pescara" Italy, with the Faster SpA Company.
4. **"Basilicata Pitch2Pitch" seminars and "Call 4 Innovation"**. The "Basilicata Pitch2Pitch" call aimed to identify innovative and Sustainable Business projects in the AriTech and AgroEnergy fields.
5. **"Going Beyond Performance Gains: Leveraging Socio-Economic and Environmental Impact from Digital Innovation"** presented by Prof. Eusebio Scornavacca; of the Thunderbird School of Global Management at Arizona State University (USA).
6. **"Plant Biodiversity and Sustainability"** is a conference that aims to encourage experimental researchers to collaborate & promote the 2030 Agenda's goals. Organized by the Department of Pharmacy, in alliance with Selkuc University of Konya, Turkey.
7. **"Innovative Delivery System used in Cancer and Gene Therapy"** presented by Professor Murat Dogan, who gained a Ph.D. in Pharmaceutical Biotechnology at the Department of Pharmaceutical Biotechnology at UNICH, University of Marmara (Turkey) in 2020.
8. **Understanding Global Framework and Role of Youth in Changing Dynamics of World Order** organized by NUML Business School 12th November 2020.
9. **Understanding Emerging China and Future of Globalization** organized by NUML School of Business, Islamabad | Pakistan, 26th November 2020.
10. **International Conference on Sustainable Entrepreneurship: From Knowledge to Venture** Faculty of Management and Administrative Sciences, University of Gujrat, Pakistan | April 4th & 5th, 2018.
11. **Seminar on Investor Awareness: Mutual Funds in Collaboration with Securities and Exchange Commission of Pakistan (SCEP)** Organized by NUML Business School, Department of Management Sciences, Islamabad. 28th February 2017.
12. **Seminar on "CPEC Opportunities and Challenges"**. Dr. Tang Mengshenofg, Director Foreign Studies Affairs Peking University, Beijing China talked about The CPEC Opportunities and Challenges in Asia Region. 10th March 2017.
13. **Contemporary Trends in Social Entrepreneurship** arranged by the Department of Management Sciences NUML, Islamabad 20th April 2017.
14. **"Entrepreneurship & How to Make Feasibility Reports with The Help of SMEDA"** September 2016, (Organized by Department of Management Sciences, NUML, Islamabad, Pakistan).
15. **International Conference on Business and Management Perspective in The Asian Context: "Challenges and Perspective, Asian Society for Management Research, NUML: October 2016.**
16. **"China- Pakistan Economic Corridor"** Dec 2015. Context: Strategic Impact on Regional Development. NUML, Islamabad 15th & 16th Dec 2015.
17. **"Challenges in Business & Management"** Organized by Department of Management Sciences, NUML, Islamabad; 10th & 11th Dec. 2014.

PROJECTS

1. Participation in Web of Science Group, A Clarivate Analytics Company (Formerly the IP & Science Business of Thomson Reuters) Together with NUST Organizing the 1st Edition of Pakistan Research Day. | Feb 19, 2020, | NUST H-12 Campus | Islamabad.
2. Two Days' Workshop on Modern Financial Modelling of PV Systems, Organized by U.S Pakistan Centre for Advanced Studies in Energy (USPCAS-E), NUST | Islamabad | Pakistan | From 18th March to 19th March | 2020.
3. "Design Boot-Camp for Entrepreneurs and Product Developers" in Collaboration with Techone Incubator NUST (Previously Known as Technology Incubation Centre TIC NUST) held in | NUST | from 28th to 29th February | Islamabad | Pakistan.
4. "Art and Skills of Supervising and Reviewing Research Theses" coordinated by | NUML Business School | Department of Management Sciences | Islamabad | 2nd February 2017.
5. "How to Select Your MS Thesis Topic & How to Identify Which Research Approach Is Appropriate" December 10, 2017. Organized by the Department of Management Sciences, | National University of Modern Languages | Islamabad | Pakistan.
6. Training Workshop (SECP Workshop on Trading Simulator) about Investment and Portfolio Management. conducted in the IT Lab of NUML Business School On 24th April 2017.
7. Awareness Seminar on Paradigm Shifts in Global Trade. Organized by the Department of Management Sciences | National University of Modern Languages | Islamabad | Pakistan. 10, May 2017.
8. "Setup Your Own Business" 25th October 2015 Organized by the Department of Management Sciences and Saiban NGO | Islamabad | Pakistan..
9. Two Days Workshop on "Strengthening the Culture of Responsibility: Dual Use Research" held at Multi-Purpose Hall | National University of Modern Languages | Islamabad | Pakistan | on August 24, 2014.
10. JAMA PUNJI INTER-University Mock Trading Competition arranged by Stock Exchange Commission of Pakistan (SCEP) | Islamabad | Pakistan.
11. 13th Entrepreneurial Business Week organized by Department of Management Sciences | National University of Modern Languages | Islamabad | Pakistan. (22nd and 23rd December 2014).

COURSES AND CERTIFICATION

1. Green Innovation and Business Ethics: The Future of Entrepreneurship. | University of Coventry | England.
2. Innovation: From Creativity to Entrepreneurship Specialization. | University of Illinois at Urbana Champaign | USA.
3. Introduction to Digital Transformation and E-Commerce. | University of Coventry | England.
4. Developing Innovative Ideas for New Companies: The First Step in Entrepreneurship. | University of Maryland | USA.
5. Design and Innovation of Business Model. | Tecnológico De Monterrey | Mexico.
6. How to Write and Publish a Scientific Paper (Project- Centered Course). | Ecole Polytechnique Institute | France.
7. Qualitative and Quantitative Research Methods. | University of Amsterdam | Netherlands.
8. The Future of Payments Technologies. | University of Michigan | USA.
9. FinTech: Foundations, Payments, And Regulations. | University of Pennsylvania | USA.
10. Investment Management. | University of Geneva | Switzerland.
11. The Global Financial Crisis. | Yale University | USA.
12. Financial Markets. | Yale University | USA.
13. Trading Strategies in Emerging Markets. | Indian School of Business | Delhi | India.
14. National Financial Literacy Program for Youth (NFLP-Y). | National Institute of Banking and Finance (NIBAF) | Pakistan.
15. Corporate Finance I: Measuring and Promoting Value Chain. | University of Illinois at Urbana-Champaign | USA.
16. Global Strategy I & II: How The Global Economy Works. | University of Illinois at Urbana-Champaign | USA.
17. Corporate Strategy. | University of Illinois | Urbana-Champaign | USA.
18. Cryptocurrency and Blockchain: An Introduction to Digital Currencies. | University of Pennsylvania | USA.
19. Cybersecurity and Its Ten Domains. | University System of Georgia | USA.
20. Transforming Digital Learning: Learning Design Meets Services Design. | Deakin University | Victoria | Australia.

RECOMMENDATIONS

Full Professor

Name: Augusta Consorti
Email: a.consorti@unich.it

Department of Management and Business Economics, G. D'Annunzio University of Chieti – Pescara, Italy

Full Professor

Name: Stefania Migliori
Email: stefania.migliori@unich.it

Department of Management and Business Economics, G. D'Annunzio University of Chieti – Pescara, Italy